



AMS Newsletter

MARCH 2011

**Arrington Management
Services, Inc.**

**3900 Ford Road, Suite C
Philadelphia, PA 19131**

**Phone: 215-473-2131
Fax: 215-548-7427**

We're on the Web!

www.arringtonmanagementservices.com



WE'RE GROWING WELCOME JANIS!!!!!!



Janis L. Holloway
Director – Outreach and Program Development

During this past 7 months, Arrington Management Services has acquired several new customers and an unsurpassed team of caregivers for our home care clients. We have expanded our office space and are now fully operational.

As we continue managing the day-to-day business operations and business growth, we will also continue to develop new partnerships and manage new business relationships.

AMS is pleased to welcome our new Director – Outreach and Program Development, Janis L. Holloway. Janis brings over 25 years of creative marketing and business development experience to AMS. She has a proven track record of conducting informative and decisive market research projects, successfully strategizing and implementing marketing and public relations plans, and is well averse in communicating with news media, legislators and corporate professionals alike.

Janis can be reached in AMS' corporate office on 215-473-2131. Her email address is jholloway@arringtonmanagementservices.com

PLEASE JOIN ME IN WELCOMING JANIS!!!!!!



THE LONG (SEEMINGLY NEVER ENDING WINTER)

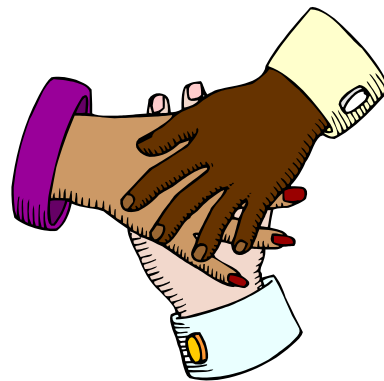


For most of us, this winter has been the “gift that keeps giving” and just want it to GO AWAY!!!!. We want warmer and longer days. We want sunny skies and new blooms.

I promise you, **SPRING IS COMING!!!!** Soon, we will be done with these cold, wet, dreary days for a little while.

As I say to you each year at this time, start thinking about how you are going to refresh and re-energize yourself. As the cold weather goes away and nicer days appear, get rid of the blanket of winter despair that many of you have been wearing all winter. Shed the gloom and figure out how you are going to make this spring your best ever. As new flowers blossom, determine how you will make your spirit bloom along with them. As the sun sits higher in the sky each day and beams warm rays of light into our lives, figure out how you will make your own “light” brighter and how it may help you and others around you find a way to a brighter tomorrow.

If you need help “putting the winter baggage away”, give us a call to get more information on one of our coaching packages. We will be more than happy to help you.



FRIENDS HELPING FRIEND WE NEED YOUR HELP



As most of you know, AMS Care Services was started in September 2010. AMS Care Services ("AMSCS"), a division of Arrington Management Services, Inc., is a Pennsylvania-licensed home care agency that was created to support clients who are basically housebound, physically or mentally challenged, recently discharged from the hospital; family caregivers; and accident victims. We are committed to providing best-in-quality services to our clients in a manner that will enable them to lead dignified, independent lifestyles in the comfort and safety of their own homes as a safe and comfortable alternative to institutional living, without the stress of interrupted routines and changes in daily habits.



As mentioned earlier in this newsletter, we have been very fortunate in the last seven months, as we have several clients and a wonderful group of caregivers. However, this time in business has also been a source of some consternation and sadness, caused by the fact that we have not been able to service several potential clients needing services because of their inability to afford the services. The primary objectives of AMSCS are centered around ensuring that in-home personal care services are available and affordable for **ALL** clients wanting and needing services, regardless of the client's (or his/her family's) socio-economic standing. While our lower income clients may be able to afford our services with the assistance of state funded programs (i.e. Medicaid), and our more affluent clients have no problem with being able to pay for our services, our middle class clients are struggling. Even though the middle class makes up a large (if not the majority) portion of the American family landscape, this group remains largely underserved in terms of financial aid programs, regardless of whether we are speaking of education assistance, medical insurance or other care aid.



THANK YOU VERY MUCH!!!

As always, I thank our clients and customers for continued business and support. I also thank my workers and caregivers for providing services to my clients with love, care, dignity and compassion. Last (BUT ABSOLUTELY NOT LEAST), I thank my family and friends for their eternal love, support and encouragement.

I realize that you can go anywhere for the services you get from us and we are **HONORED and HUMBLLED** that you have chosen to work with us. We will continue to work to provide you with the best services.

The majority of middle class clients wanting non-medical, in-home personal care services are forced to pay for services out-of-pocket or through a limited, private-pay, long term insurance program (we believe that less than 3% of those needing services have this long term insurance). In lieu of these two options, they are forced to basically get rid of most of what they have earned and worked hard for over their long, dignified lives to become wards of the state by seeking stated aid. AMS currently has five (5) families on our waiting list for services, as we struggle to find ways to help them receive the much needed personal care services.

In an attempt to assist AMSCS' middle class clients, we are undertaking an ongoing fundraising campaign to launch and continuously fund our new MCCA Program. The MCCA Program is a proprietary AMSCS financial assistance program that we have designed and developed to enable AMSCS to provide services to this underfunded class of families.

The month of April kicks off the AMSCS annual fundraising campaign with our "Friends Helping Friends Campaign". During this month we are asking our friends, YOU, to help us make our much needed services available to those who need them by making a modest gift to AMSCS of \$20 (of course we would love more if you'd like to donate more ☺). To make this as easy for you as possible, you can make the donation simply by visiting our website (www.arringtonmanagementservices.com) and clicking on the "Contact Us" tab. There you will find a way to make your much needed and much appreciated gift via PayPal. If you are more comfortable mailing your donation to us, you can mail the gift to: AMS Care Services, 3900 Ford Road, Suite C, Philadelphia, PA 19131. Your generosity will be acknowledged in our next newsletter.

On behalf of the many clients you will be helping, I am thanking you in advance for your kindness, compassion and generosity.



WELL THAT IS ALL I HAVE FOR THIS EDITION. AGAIN, THANK YOU. For more information on anything you have seen in this letter or to check out previous newsletters, please visit the "Newsletters" tab of our website: www.arringtonmanagementservices.com.